

ELITE CONSULTING PARTNERS

CORE VALUES

&

THE ELITE *NEXT-LEVEL* PROCESS

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CORE VALUES

Elite Consulting Partners is a financial service recruiting, business consulting, and M&A firm comprised of a team of industry leading consultants dedicated to core values which emphasize personal and professional growth and result in maximum performance at every level, for their clients, themselves, and Elite.

COMMITMENT TO CLIENT

**A CLIENT-FOCUSED MENTALITY, ACTIVELY LISTENING,
AND STRIVING TO ACHIEVE OUR CLIENT'S GOALS AND
EXCEED THEIR EXPECTATIONS.**

Dedication to clients goes beyond successful completion of work tasks. It means being of service, actively listening, and striving to achieve your client's goals and exceed their expectations. At Elite Consulting Partners, our client is the priority and our entire team takes pride in providing an unparalleled level of services that enable our clients to achieve their desired goals.

COMMITMENT TO SUCCESS

**BE PASSIONATE, DISCIPLINED, WITH LASER FOCUS
TO THE COMMITMENT OF EXCELLENCE IN ORDER TO
ACHIEVE A MAXIMUM LEVEL OF SUCCESS.**

Approaching all aspects of your life with passion, discipline, with laser focus is the key to becoming a successful professional and individual. By completing tasks at the highest level of excellence, Elite Consulting Partners team members commit themselves daily to the strategic thinking and practices which allow them to over-achieve for Elite and every client.

COMMITMENT TO INTEGRITY AND PROFESSIONALISM

PUTTING INTEGRITY AT THE FOREFRONT WHILE REMAINING DEDICATED AND DEPENDABLE IN ORDER TO FACILITATE RELATIONSHIPS BUILT ON TRUST.

In all aspects of life, the cornerstone of excellence will always be integrity. By being trustworthy and dependable you garner the capital upon which long-term relationships and success are built. At Elite Consulting Partners, our team operates with the highest level of service based on trust, uncompromising professionalism, and excellence.

COMMITMENT TO LEARNING

**CONTINUALLY PURSUING GROWTH AND KNOWLEDGE
THROUGH DAILY RITUALS OF
PERSONAL AND PROFESSIONAL DEVELOPMENT.**

Constantly growing, evolving, and gaining new knowledge is a life-long pursuit and a trait consistent among great leaders, professionals, and individuals. At Elite Consulting Partners we are constantly on the pursuit of knowledge, and commit ourselves to daily rituals of learning from all personal and professional development resources.

COMMITMENT TO TEAM

**USE OUR COLLECTIVE SKILLS AND KNOWLEDGE TO
ACHIEVE GREATER SUCCESS FOR OUR CLIENTS AND
EVERY MEMBER OF OUR TEAM.**

No one walks the path of life alone, be it in their personal or professional pursuits and endeavors. At Elite Consulting Partners we are a team first and foremost, using our collective skills and knowledge to achieve greater results for our clients and every member of the Elite team.

COMMITMENT TO FAITH

MAINTAIN A POSITIVE MINDSET, PATIENCE, AND PURPOSE IN EVERYTHING WE DO TO ACHIEVE OUR PERSONAL AND PROFESSIONAL GOALS.

In today's society, faith does not necessarily refer to a religion but is a mindset and commitment to positivity. At Elite Consulting Partners, it is through the virtues of patience, positivity and process that we are able to foster open communication with our clients and team which leads to optimal achievement of their personal and professional goals.

COMMITMENT TO FIRM - FAMILY CONNECTION

**FOCUSING ON THE CONNECTION BETWEEN OUR
PERSONAL AND PROFESSIONAL LIVES TO
GUIDE AND MENTOR EACH OTHER TO
GREATER LEVELS OF ACHIEVEMENT.**

There is a parallel between who you are at work and who you are at home. By focusing on those synergies, you achieve a greater level of personal and professional performance. Elite Consulting Partners focuses on the whole of each team member's personality and uses our collective professional and emotional intelligence to guide and mentor each other to greater levels of achievement.

THE ELITE **NEXT-LEVEL** PROCESS

WE HAVE REFINED A 5-STEP PROCESS TO HELP ADVISORS PUT ALL THE PIECES TOGETHER TO MAKE THEIR MOVE TO A NEW FIRM AS SUCCESSFUL AS POSSIBLE. OUR PROCESS WILL EVOLVE THROUGHOUT OUR RELATIONSHIP AS WE WORK TOWARDS FINDING THE RIGHT FIT FOR OUR CLIENT, THEIR CLIENTS, AND THEIR BUSINESS.

We call it **THE ELITE NEXT-LEVEL PROCESS** where we;

- E** - Evaluate Our Client's Business for Understanding
- L** - Learn About Needs and Objectives
- I** - Investigate All Available Options
- T** - Talk with Firms to Match Clients Needs and Objectives Versus Firm Deliverables
- E** - Evaluate and Negotiate All Financial Offerings to Match Needs and Objectives

After we go through the **ELITE NEXT-LEVEL Process** we help you select the best firm to match our client's needs, objectives, and financial requirements to ensure an optimal fit for their clients, their business, and their families.